



## 2019-2020 Navy FST Announcement



**Fredericksburg, VA – July 1, 2019** – The Department of the Navy (DoN) SBIR/STTR Program Office confirms a new direction to their long-standing Forum for SBIR/STTR Transition (FST) for the coming year. Until this past April, FST, a key feature of the twenty-year-old SBIR/STTR Transition Program (STP), had been a Washington, DC conference fixture. In April 2019, the Navy SBIR/STTR Program office took FST “on the road” through a co-sponsorship arrangement with the University of Massachusetts Lowell Research Institute. DoN SBIR/STTR Program Office Director Robert L. Smith indicated they learned a lot from the trip to Lowell.

“The CNR [Chief of Naval Research] challenged us to get outside the beltway and foster new relationships to get innovation into the hands of our warfighters faster. We had a great week exploring partnerships between industry, leading research facilities, and small businesses in the Northeast region. I’m excited for our new STP/FST direction to advance Navy SBIR/STTR technology transition opportunities,” Smith said.

Department of the Navy STP Program Manager Steven Sullivan elaborated on how the FST, commonly referred to as “the Forum,” continues to adapt its over-20-year history of helping STP small businesses uncover Phase III transition opportunities and commercialization success. “This year we are exploring focused technology events to showcase our STP Phase II companies’ technologies and match them with the technology needs for both government and industry. Connecting requirements with solutions is the goal.” STP is a year-long program providing transition strategy, assessment, market research and marketing support to DoN SBIR/STTR Phase II contract awardees through a services support contract with American Technology Solutions International (ATSI) Corp.

ATSI Program Manager Paul Cole said the program is moving out on these new opportunities. “We are ready to showcase great companies with outstanding technologies in front of new audiences at several venues from coast to coast.”

Visit [NavyFST.com](http://NavyFST.com) in the coming months for expanding details on what companies and technologies will showcase at each event; Navy FST may add more events as new opportunities are pursued. Navy FST will have a significant presence at the following venues:

- [Navy Submarine League Annual Symposium](#) in Arlington, VA, November 2019.
- [WEST 2020](#), co-sponsored by AFCEA International and the U.S. Naval Institute, in San Diego, CA, March 2020
- [2020 AIAA AVIATION Forum](#) in Reno, NV, June 2020

### About ATSI

ATSI provides program management, financial management and technical support services to DoD Program Officers who execute S&T programs, to include technology transition and technology transfer programs and initiatives. Contact Paul Cole, STP Program Manager at [stpinfo@atsicorp.com](mailto:stpinfo@atsicorp.com) for more information on these new FST events and STP. Learn more about STP Success Stories and cutting-edge technological developments on our website [www.NavySTP.com](http://www.NavySTP.com) or in the [Virtual Transition Marketplace](#).